

150 (QYLRQP HQMO HFLVRQO DNLOJ
&RXUHV6\ ODEXV) D06HP HMMU
\$0 7XHGDA V 7KXUGDA V \$+5%

'DYL G 9DOHQWLQH -RVKXD *UHHQE H UJ
3URIHVVRU RI)RUHVW 6RLOV\$VVRFLDWH 3URIHVVRU RI 1DWXU
2¶1HLOO %XLOGLQJ 2¶1HLOO %XLOGLQJ

GYDOHQWLQH#DODVND HGX MDJUHHQE H UJ#DODVND HGX

2IILFH +RXUVDLQWDLQ ³RSHQ GRRU' SROLFLHV WR PD[LPL]H VV
ILQGLQJ XV IHHO IUHH WR PDNH DQ DSSRLQWPHQW

&RXUVH 7RDLQ WURGXFH WKH VWXGHQW WR WKH WRROV QHFHV
GHFLVLRQV LQ WKH IDFH RI FRPSOH[LW\ XQFHUWDLQW\ DQG
WKLQNLQJ VNLOOV %\ WKH HQG RI WKLV FRXUVH \RX VKRXO

\$UWLFXODWH DQG DSS\FLWKFHIRKORGDVPLRFQ VHWKLFV YDOXH
QDWXUDO UHVRXUFH PDQDJHPHQW GHFLVLRQV DUH PDGH
æ\$SSO\ FULWLFDOZWKHQHLDQXDNLLOQJVLQIRUPDWLRQ DQG EH
IDFW WKHRU\ DQG RSLQLRQ
æ,QGHSHQGHQW BOLD EOH VRXWRHWXSSBQMRISRDVWRQV LQ C
LVVXH V
æ'HOLYHU FOHDU DQDO\VLV DQGE SWK VRUDDVQH DSQGHVHQZULWU
æ'LVFXVV DQG XVH D YDULSIOV\RGVENFKQLTXUHFH PDQDJHUV L
æ*DLQ SHUVSEHFJWSLYHFWXUH' VHQVH RQ SHUVSHFWLYHV ³SRI

7H[WER&RNQUR\ 0- -7 3HWHUVRQ 'HFLVLRQ PDNLQJ LQ Q
VWUXFWXUHG DGDSWLYH DSSURDFK :LOH\ %ODFNZHOO +RER

150 LV DQ XSSHU GLYLVZKE HFDSSKDWROHLV FODVGLVFXRWRQ
OHFWXUH DQG SDVVLYH OHDUQLQJ &ODVV SDUWLFLSDWLRQ L
RQ ERWK \RXU SUHVHGFH LQ FODVV DQG WKH TXDOLW\ RI \RXU
\RXU FODVV SDUWLFLSDWLRQ JUDGH 3DUWLFLSDWLRQ TXDOLV
WKRXJKWIXO FRPPHQWV DQG JRRG TXHVWLRQV (IIRUW FRXQ
DWPRVSKHUH QHFHVVDU\ IRU IXQ DQG FKDOOHQJLQJ GLVFXVV

150 PHHWV 2UDO DQG :ULWLQJ ULQVHGHVLYQH BXTXHB SIRDVW
FRPPXQLFDWLRQ \$OWKRXJK VRPH QHZ LQIRUPDWLRQ ZLOO EH

7HFKQRORJ\: B RDUHF \XVLQJ =RRP WR GLVWDQFH GHOLYHU WKH P
FDPSXV 0RVW FODVVHV ZLOO EH UHFRUGHG 8VH RI ODSWRS
GLUHFWO\ UHODWHG WR WKH FODVV LV SURKLELWHG GXULQJ I

%ODFNER RDUHG FRXUVH ZLOO PDNH H KWHQSLYH FDXV WHRU %ODFNER
FODVV QRWHV DQG UHGGLQJ PDWHULDOV VXEPLWWLQJ DVVLJ
PHPEHUV UHWULHYLQJ JUDGHV DQG XSGDWLQJ \RXU FRXUVH
DQG XSGDWHV ,Q DGGLWLRQ ZH RFFDVLRQDOO\ ZLOO QHHG
H PDLO ,I \RX SUHIHU WR XVH D GLIIHUHQW H PDLO DGGUHV

\$VVLJQPHQW V \$00LDVVLRQ PHQWV 0867 EH WXUQH G LQ XVLQJ %
WRRO '2 127 XVH DQ\ RWKHU PHDQV RI VXEPLVVLRQ H J H I
UHFHLYH WKH UHVSQRVH WKDW WKH DVVLJQPHQW PXVW EH KD
SHQDOLJHG RI WKH DVVLJQPHQW YDOXH SHU GD\ :H DUH U
SODJLDULVP ZKLFK LV D VHULRXV YLRODWLRQ RI WKH 8\$) KRO

.VVXHWK LQVWUXFWRUV DQG LQYLWHG JXHVWV ZLOO SUHVHQW
FDVHV WKDW ZLOO KLJKOLJKW WKH IRXQGDLWRQV RI GHFLVLR
DUH FRPSOH[ZLWK ³JRRG' DQVZHUV ³EDG' DQVZHUV EXW QR
\RXU SHUVSHFWLYH HGHUJHWLFDQO\ DQG UDWLRQDOO\ ZKLOH
LQFOXGLQJ RXUV :H ZHOFRPH DQG RFFDVLRQDOO\ RIIHU ³
FKDOOHQJH B RXXP SUDLGH GRHVZ QDWR GHQ QGR Q \RX UHDFK E
KRZR UHDFK WKRVH FRQFOXVLRQV

*UDGLQ WWHU JUDGHV ZLOO EH DVVLJQH G EDVHG RQ WKH IUDF
\$ HWF :H ZLOO DVVLJQ RU ± PRGLLHUV IRU VFRUHV
\$OO JUDGHV DQG IHGDFN IRU DVVLJQPHQWV ZLOO EH SURYL

